

CASE STUDY

KentuckyOne Health Partners' MSSP Performance in Year 3 (2015)

\$18.1M
Shared Savings Generated

Ranked in top 3% of MSSP ACOs nationwide by CMS

7.47%
Total Benchmark Savings

Ranked in top 10% of MSSP ACOs nationwide by CMS

KentuckyOne Health Partners Thrives in the CMS Medicare Shared Savings Program by Optimizing Care Management Technology

About

KentuckyOne Health Partners, one of Kentucky's first Medicare ACOs, began participation in the Centers for Medicare & Medicaid Services (CMS) Medicare Shared Savings Program (MSSP) in 2013 with a population of 24,000 Medicare lives. Since then, it has undergone rapid growth, and today operates a clinically integrated network of 2,000 providers managing more than 100,000 lives, including 20,000 employee health plan lives and more than 48,000 commercial lives.

Challenge

To achieve its top priorities of better health, better care, better quality and lower cost for managed lives, KentuckyOne Health Partners needed improved data integrity to enable its fast-growing provider network to migrate successfully to a fee-for-value model.

Solution

KentuckyOne Health Partners turned to Conifer Health Solutions to help guide its care managers in driving positive outcomes for its members. Conifer Health's Population Health Intelligence platform manages the 100,000 lives by capturing enrollment, claims and clinical data to stratify and identify high-risk populations. KentuckyOne Health Partners' highly trained care management team relies on Conifer Health's web-based medical management application to manage the needs of plan members. Its providers turn to the Physician Performance Dashboard for management of quality measures and to the Provider Portal for risk stratification and longitudinal care records. The outcome has been improved quality and patient satisfaction, resulting in more than \$27 million in Medicare shared savings over the past three years.¹

Increased MSSP Savings Year over Year



Top 25 ACOs

As chosen by
Modern Healthcare 2015

Top 100 ACOs

As chosen by *Becker's Hospital Review* 2016

Conifer Health helps organizations transition from volume to value-based care, enhance the patient experience and improve quality, cost and access to healthcare.

For more information, visit ConiferHealth.com/Physicians

CONIFER
HEALTH SOLUTIONS®

“We knew the sooner we had a platform in place to help guide us in managing the population, the sooner we could achieve the goals of our value-based contracts.”

Brian Christopher

Vice President of Administration
KentuckyOne Health Partners

KentuckyOne Health Partners Enhances Quality and Patient Satisfaction through a Compassionate Care Team Using Technology

In its journey to value-based care, KentuckyOne Health Partners achieves measurable results through highly-trained care managers using robust technology and population health management data.

Enhanced Data Integrity



Identifying and accessing reliable data is essential to effectively managing patient populations and gaining timely insights into drivers of medical spend, as well as building credibility and trust with partnering practices.

Maximized Technology



A technology solution that can readily integrate data and provide insights and key information via easy-to-access dashboards is a critical requirement to effectively manage multiple populations and a growing provider network.

Knowledgeable Care Management Team



Care management teams use Conifer Health's technology platform daily for data-driven insights to prioritize and target patient outreach and interaction. Beyond managing patients, care managers use the platform to help practices understand quality performance and minimize or close care gaps.

Measurable Results



Success stems from reliable and accurate data. Conifer Health's care management platform and data integration capabilities allow KentuckyOne Health Partners to better understand and manage the needs of its population.

Next Steps

As a top 10 percent MSSP ACO performer in 2015, KentuckyOne Health Partners continues to focus on staying ahead of the curve on CMS' downside risk programs slated to become mandatory in 2019.² “We are already moving in that direction which allows us to expand market presence including direct-to-employer outreach and employer-based downside risk arrangements as well,” Christopher says.

Ultimately, KentuckyOne Health Partners aims to be the leading clinically integrated network providing value-based care in Kentucky. Its leadership is confident it will achieve success in bringing better health, quality care and lower costs to its population, as well as increased shared savings through their compassionate and committed care management team working in conjunction with the right technology infrastructure.

1 CMS.gov Shared Savings Program Accountable Care Organizations: <https://www.cms.gov/Research-Statistics-Data-and-Systems/Downloadable-Public-Use-Files/SSPACO/index.html>

2 CMS.gov MACRA Ruling: <https://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/Value-Based-Programs/MACRA-MIPS-and-APMs/MACRA-MIPS-and-APMs.html>